CASE STUDY
PDC Group
Netherlands

Details

Empresa: PDC Group – Skool Project
País: Netherland
Sector: Education
Producto: Panda Cloud Office Protection (PCOP)
Licencias: 40,000
Oficinas administradas: 1,700

PDC Group
PDC has been focused on selling hardware, systems and accessories since 1992. Today its business has evolved towards more complete solutions. The company has approximately 600 employees across 44 offices worldwide. Paradigit's services are aimed at end-users, businesses and education. The contribution of Arjen King, the present General Manager of the company, has been key to the success of the company, and in 2004 he received the 'Entrepreneur of the Year' award.
More information on www.paradigit.nl Paradigit. For information about the project Skool, please visit www.skool.nl.

Skool Project
Skool is an educational ICT platform where students, instructors and ICT coordinators alike can find something to suit their tastes. "And all this in a clear, well-organized, manageable and affordable manner. What's more, this solution is also properly secured thanks to Panda Cloud Office Protection."
For information about the project Skool, please visit www.skool.nl.

Benefits

• Product implementation speed.

• Simple and easy management from a single Web page.

• Extremely low maintenance cost.

• Minimum computer resource usage.

• Improved control over security systems protecting the network.

• Minimum time and effort dedicated to

PANDA CLOUDOFFICEPROTECTION

DeliversDelivers Added Value to PDC Group Skool Project

"The advantages of Panda Cloud Office Protection? Its easy administration, the anti-spyware module which we found lacking in other products and the fact that Panda Security employs strategic thinking."

"We couldn't allow the security to conflict with other applications, which is what happened with McAfee and Norton. We were unable to integrate these. Panda Cloud Office Protection presented absolutely no problems"

Frank Beks. Managing Director of SKOOL / PDC

Why Panda Security?

Schools and ICT
Today computers and education are inextricably connected. However, schools are often confronted with practical problems.

Education environments have a highly complex network, which consists of many schools, each with numerous operating systems and scenarios: laptops, desktops, VPN connections, telework... Administration and maintenance of the computers as well as various applications which sometimes conflict with each other, for example. It is not an easy knot to disentangle. Certainly not if the school simultaneously has to carry out its core task: educating young people.

Consequently, in order to control the network they need security solutions that:
• provide centralized management of all the centers;
• minimize implementation and maintenance costs;
• reduce possible failures during the implementation process, offering a solid software distribution system;
• require minimum human resources for daily maintenance;
• are backed up by qualified professionals.

PDC saw this need and has offered an effective solution since January 2005: Skool. Skool is an educational ICT platform where students, instructors and ICT coordinators alike can find something to suit their tastes. "And all this in a clear, well-organized, manageable and affordable manner. What's more, this solution is also properly secured thanks to Panda Cloud Office Protection."

Solution

Panda Cloud Office Protection

Panda Cloud Office Protection is the security solution for PCs, laptops and servers, based on the Software as a Service (SaaS) model.

It frees companies from the management and operating costs associated with traditional security solutions. It simply allows companies to forget about the antivirus.

Panda Cloud Office Protection guarantees maximum, hands-free and uninterrupted protection in real-time against all types of malware and network attacks. By shifting security management to the cloud, it can be started up immediately and updated transparently, while its web console allows for extremely easy management, from anywhere at anytime.

Why choose Panda Cloud Office Protection?

- It guarantees maximum protection for PCs, laptops and servers.
- Minimises operating costs.
- Minimises resource consumption.
- Easy to use, easy to manage.
- Saves time.
- Improves risk management.
- Reinforces compliance with security regulations.
- Minimal technical knowledge required.
- Always connected and up-to-date avanzados.

The solution:
Panda Cloud Office Protection and Added Value Service

PDC chose Panda Cloud Office Protection, the Panda Security's corporate SaaS security solution (Software as a Service), which provides maximum protection from the cloud while minimizing resource consumption and operation cost. Panda Cloud Office Protection web console allows PDC an extremely easy, remote and centralized management, from anywhere at anytime,

"We were looking for security for our administration software. But we couldn't allow this security to conflict with other applications, which is what happened with McAfee and Norton. We were unable to integrate these solutions into our Skool project. Panda Cloud Office Protection presented absolutely no problems in this respect," says Frank Beks, Sales Manager Education at the PDC Group.

"Another huge advantage is the fact that Panda Security truly offers added value. In addition to Panda's competitive price, all instructors also received a security solution for their homes. The schools certainly consider this as added value. That's why the agreement between Panda Security and PDC did not take long to close."

Customer Satisfaction
PDC has already bought 40,000 licenses from Panda Cloud Office Protection, with which the company is providing security for 1,700 schools.

"Education is not an obvious target group. There is a variety of hardware and software, the ICT knowledge varies significantly, etc. With our project, schools can outsource the entire administration. Skool is a revolutionary project. The schools do not need to install anything themselves – not even the security. Everything is done for them. We are noticing that word-of-mouth advertising is beginning to do its job. Our customers are very satisfied."

Smooth Sailing during Implementation and Support
Panda Cloud Office Protection was implemented in the Skool project without any problems. "And the support is tremendous," says Beks. "Panda will immediately help if there are any issues. That is why we consider Panda Security to be a true partner."

More information:

www.pandasecurity.com

Panda Security Awards and Certifications